

FINANCIAL REPORT

6/1/08 – 12/31/08

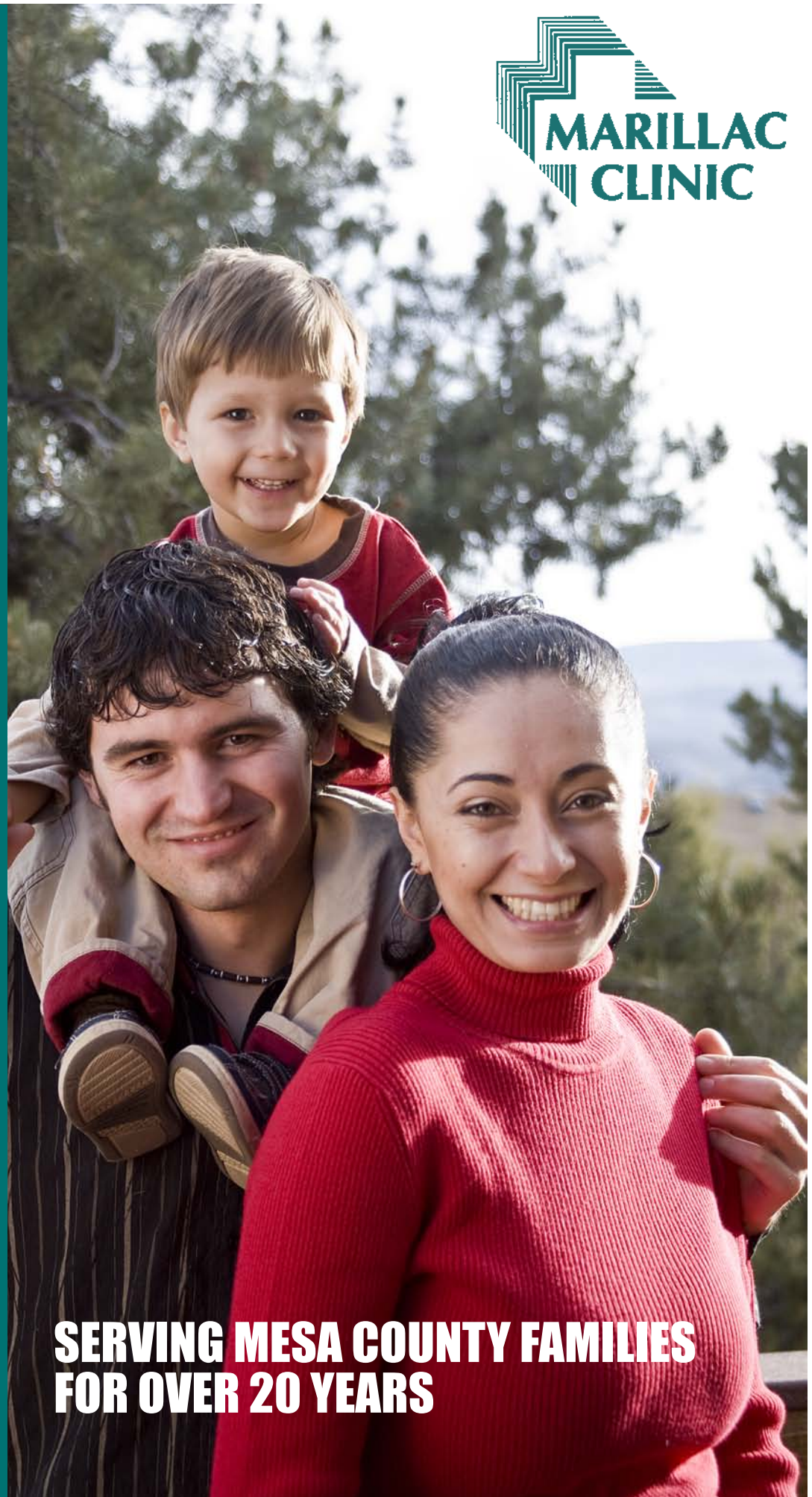


*I*N 2008, IN ORDER TO INCREASE EFFICIENCIES AND COORDINATE OUR REPORTING WITH MAJOR FUNDING SOURCES, MARILLAC CLINIC SWITCHED TO A CALENDAR BASED FISCAL YEAR.

FOR THAT REASON, WE ARE ISSUING THIS ABBREVIATED FINANCIAL REPORT THAT COVERS THE LAST 7 MONTHS OF 2008.

OUR 2009 REPORT , WHICH WILL BE RELEASED IN THE SPRING OF 2010, WILL BE THE FIRST OF THESE NEW CALENDAR YEAR REPORTS.

IF YOU ARE AN OLD FRIEND OF THE CLINIC, THANK YOU FOR ALL YOU HAVE DONE TO KEEP THIS UNIQUE COMMUNITY RESOURCE STRONG. IF YOU ARE JUST LEARNING ABOUT MARILLAC, WELCOME! WE HOPE YOU WILL TAKE A FEW MOMENTS TO LEARN MORE ABOUT THE CLINIC AND CONSIDER A GIFT TO THIS WONDERFUL HOMETOWN SUCCESS STORY!



**SERVING MESA COUNTY FAMILIES
FOR OVER 20 YEARS**

Marillac Clinic is the result of an unbroken chain of dedicated volunteers, providers, donors, and leaders from every area of our community who started and carried the Clinic mission forward. Our hearts and minds are just the latest to lift up this wonderful resource that has transformed the lives of thousands of our fellow citizens for more than 20 years!

THE MARILLAC VISION

Marillac Clinic welcomes underserved people and provides compassionate, innovative, and essential health care.

Marillac Clinic takes a leadership role to promote access to quality health care for all.

Continued improvement and expansion of our emphasis on integrated care. This model, which treats the whole person is now firmly established as a "best practice" for delivering health care services to low and middle-income patients. Five lines of health care— medical, mental health, dental, optical, and pharmaceutical are delivered under one roof. Marillac has gained national recognition for its pioneering work in this field.

A strong emphasis on outreach and preventive care. Reaching low and middle-income patients "upstream" helps create more successful outcomes. Early detection and treatment results in healthier patients and a more effective and efficient use of our resources.

Dental Screenings. Several years ago, Marillac began to address the growing needs of oral care for our children. In FY 2007-08 more than 1500 school children (pre-K through 12th grade) were screened for dental problems and provided with preventive care examinations and information.

Forging strong alliances and leadership in creating greater access to health care for all. Specialists from virtually every area of medicine and dentistry treat Marillac patients at a reduced cost. This strong alliance with the local health care community indicates the vital role the Clinic plays in the health of vulnerable Mesa County residents.

Progressive and innovative operations help Marillac keep up with increasing demand. Streamlined eligibility and same day appointments allow for more rapid response to urgent patient needs. That yields better outcomes and increased efficiencies.

MARILLAC FINANCIAL HIGHLIGHTS 6/1/08 – 12/31/08

Unrestricted Revenue, gains and other support

Net assets released from restriction*	1,179,952
Net patient service revenue	969,624
St. Mary's Hospital in-kind	599,959
Colorado State Health Programs	681,719
Contributions**	189,132
SCLHS in-kind	379,372
Investment income	(283,934)
Total Revenue	3,715,824

Expenses

Salaries and wages	2,645,977
Supplies	484,100
Facilities	293,946
Purchased services	285,159
Other operating expenses	255,152
Depreciation and amortization	126,440
Total Expenses	4,090,774
Increase in Unrestricted Assets	(374,950)

Unaudited financial highlights 6/1/08 – 12/31/08

* *Grants, pledges, and other restricted income that has been released in this fiscal year*

** *Sources: Individuals, businesses, faith-based organizations, health care facilities and unrestricted grants*

THESE FINANCIALS REFLECT THE LAST 7 MONTHS OF 2008.

IN ORDER TO INCREASE OUR EFFICIENCIES AND BETTER COORDINATE WITH MAJOR FUNDING SOURCES, MARILLAC HAS SWITCHED TO A CALENDAR-BASED FISCAL YEAR.

THE NEXT ANNUAL REPORT WILL BE ISSUED IN THE SPRING OF 2010 AND WILL REFLECT THE NEW CALENDAR/FISCAL YEAR OF 2009.

Marillac Clinic has a well-deserved reputation for responsible stewardship. When you choose to support the work of the Clinic, you can be sure that your gift will be honored and used in the way you intended.

Administrative and fundraising costs amount to only 12.5% of expenses, well below the national and local average for nonprofit organizations.

If you would like more information about how to support the Clinic, contact

Claudia Ragar, Development Manager

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